



# PHYSIOTHERAPY **INNOVATIONS**

Proven solutions for better breathing



**therabubble**<sup>™</sup>  
The modern bubble pep device

**capability statement**

## about **physiotherapy innovations**

Physiotherapy Innovations is the industry-leading developer of Therabubble™, the modern bubble PEP (positive expiratory pressure) medical device. Established in 2014, our company supplies quality medical devices to Australian and New Zealand hospitals, pharmacies and health service providers.

### **We're a company built on a passion for affordability and equality in healthcare.**

At Physiotherapy Innovations, we provide dignified, cost-effective treatment options for people with respiratory conditions, including, but not limited to, atelectasis, bronchiectasis, cystic fibrosis, COPD and asthma.

Our products are clinically designed by physiotherapists with years of experience treating respiratory patients.

## core **capabilities**

### **Proven solution**

Our Therabubble™ bubble PEP device is used across the health, education, aged care and disability sectors to improve respiratory health. Therabubble's™ patented technology has helped over 60,000 people around the world to breathe better.

### **Innovative healthcare**

Physiotherapy Innovations invests in research and development to improve healthcare solutions for service providers and patients and to continuously build our medical innovation capabilities. We are progressive in the way we work and the products we develop.

### **Expert clinical knowledge**

Over the years, Physiotherapy Innovations has built a personal and comprehensive understanding of the health system, patient needs and specialised equipment required to support patients in care and at home. We leverage our clinical experience and specialist skills to deliver the best service and products.

### **Quality and regulatory assurance**

Physiotherapy Innovations demonstrates consistent performance, effective product monitoring and stringent execution of regulatory and customer mandates. We meet the regulatory systems for the Therapeutic Goods Administration (TGA) and are listed on the Australian Register of Therapeutic Goods (ARTG).

### **Exceptional customer service**

We deliver the highest level of service to our clients, offering proactive and responsive communications, personalised customer service and access to our latest technologies and products.

### **Reliable supply chain**

Our network of distribution centres ensures streamlined purchasing, operations and distribution of products for our global clients. We leverage modern supply chain technology to keep distribution reliable, efficient and affordable.





## therabubble™

### Clinically designed for better bubble PEP

Therabubble™ is the original bubble PEP device, featuring patented features and technology that make breathing easier.

Therabubble™ helps patients and their healthcare professionals clear phlegm from the lungs and improve respiratory function. The device is designed for easy use, both within the hospital and the home.

- **Affordable.** Unlike non-water PEP devices, Therabubble™ is a cost-effective treatment for people with respiratory illness.
- **Easy to use.** Therabubble's user-friendly, ergonomic design makes it easy for younger children and the elderly to use from a seated position, in a hospital bed, or at home without help, or with minimal assistance if not fully independent or competent.
- **Single-patient use.** Therabubble™ is reusable and designed for single-patient use, reducing the need for sterilisation and the risk of infection.
- **Easy to clean.** Therabubble™ is easy to disassemble and clean between uses. All parts are dishwasher safe, including industrial dishwashers, and quick to dry.
- **Exceptional quality.** Therabubble™ is made to last, featuring impact resistant, microbial resistant, chemical resistant and heat resistant materials.
- **Purpose-built design.** No more makeshift equipment. Therabubble™ is a registered medical device and a more dignified treatment option for patients.

## our clients

We build trusted relationships with our clients, working with integrity to deliver what we promise.

### Universities

- Central Queensland University
- University of Canberra
- Auckland University of Technology, New Zealand

### Private health

- Uniting Care
- Mater Hospital
- Calvary Care
- Ramsay Health
- HealthScope

### Public health

- Queensland Health
- New South Wales Government Health
- Western Australia Health
- South Australia Health
- Tasmania Health
- Victoria Health
- Australian Capital Territory Health
- Danila Dilba Health Service

### Aged care

- Churches of Christ Care

*"I am most impressed with your product, your continued commitment to product improvement and patient outcomes, and your exceptional customer service."*

*In clinical and education settings, we receive frequent comments on how beneficial your product has been in facilitating patient self-management, leaving the patient empowered, and facilitating discharge planning."*

**Sasha Job**

Central Queensland University



## our people

With over fifteen years of physiotherapy experience, and qualifications spanning the health and business sectors, the Physiotherapy Innovations team has the skills and expertise to support your equipment needs.

Therabubble™ was designed and created by Kathryn Potter, an Advanced Physiotherapist who has practised in hospitals for over thirteen years.

- Graduated University of Queensland, B. Physiotherapy (Honours) Class 1
- Graduated Melbourne Business School Indigenous Business Masterclass Program (MURRA)
- Australian Physiotherapy Association (APA) National Aboriginal and Torres Strait Islander Health National Committee Member
- South East Queensland Indigenous Chamber of Commerce Board Member
- Australian Physiotherapy Association (APA) Respiratory special group member
- APA Women's, Men's and Pelvic Health special group member
- Central Queensland University Physiotherapy Course Reference Committee Member



## awards and accreditation

2019 Logan Business Distinction Major Award for Community Contribution

2018 Queensland Professional Excellence Award (Australian Physiotherapy Association) for Contribution to Indigenous Health

First Indigenous business to be awarded the Ignite Ideas Grant (Advanced Queensland)

## company information

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